



# Amplo Global Inc.

## Product Led Strategic Services

Presented by Amplo Global Inc.  
May 2021

## Who we are!

- ✓ **Change Management Platform by sectors (Industrial, H/S, CPRDL, Energy)**
- ✓ **Business Decision Making Platform by sectors (AI, ML, Data Economy)**
- ✓ **Digital transformation readiness, budgets, and regular audits of the transformation by value chain, domain and business unit (\$0 to Mil and then Mil to \$10 MIL)**
- ✓ **Help CxO's team plan better quarter over quarter for certain sectors with outside-in data obtained by Amplo Global's platform AmploFly4.0™**
- ✓ **Integrate with downstream technologies seamlessly**

# Strategy Consulting Space has been already proven by the Big Consulting Firms.

## Results seen by organizations:



### 90% Reduction in Cycle Time

- Work across teams
- Asynchronous communication
- Get it right the first time



### 33% Increase in New Sales

- Develop a comprehensive sales strategy
- Deploy resources where they will generate the highest return
- Institute an effective sales training program
- Integrate multichannel sales efforts



### 6% Gross Profit Growth

- Remove unprofitable products and services
- Review current pricing structure
- Reduce your inventory
- Reduce your overheads



### 36% Faster Product Delivery

- Increase delivery accuracy
- Fastest delivery route engines
- Management of various sales challenge



### 6% Lower Material Costs

- Eliminate unnecessary product features
- Leverage suppliers by AI driven features

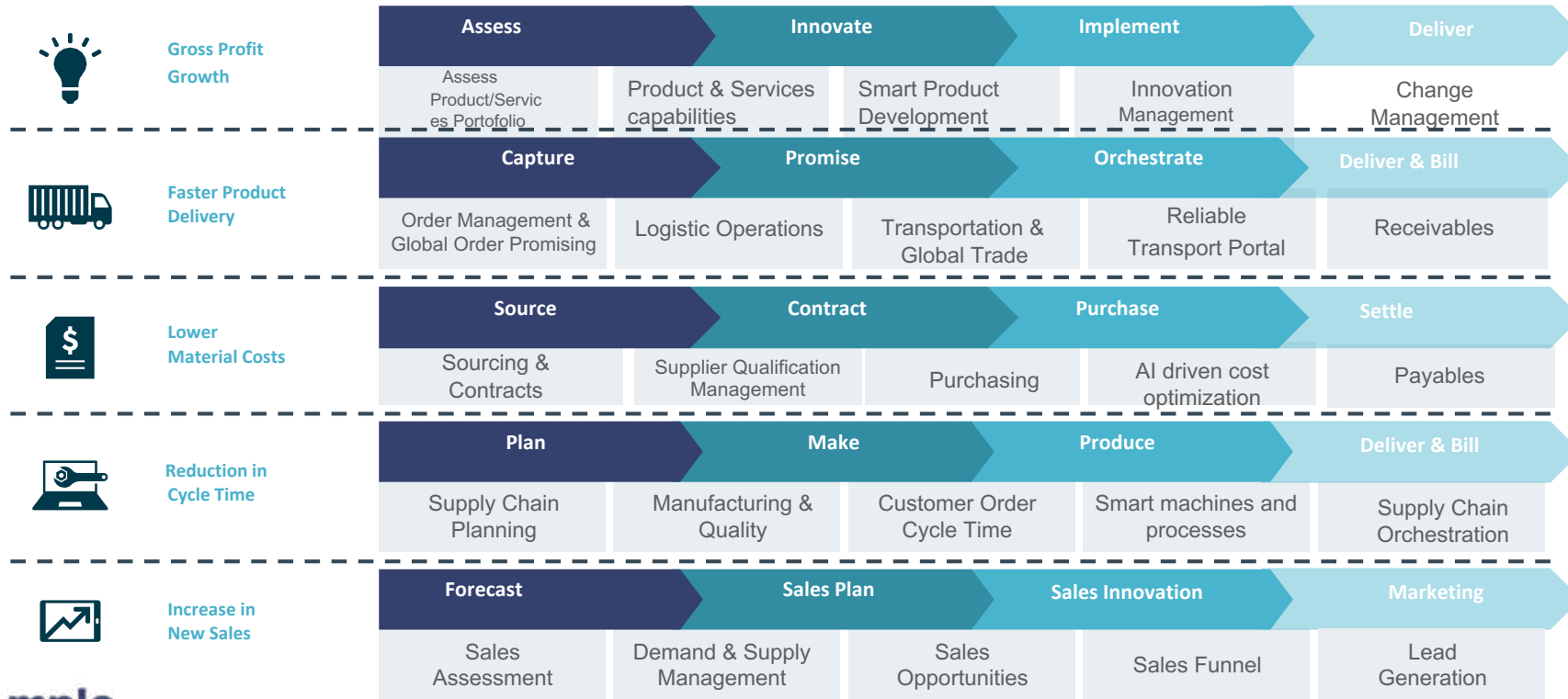


### 35% Lower Total Cost of Ownership

- Consolidate supply chain sources
- Replace special parts with standard components
- Outsource subassembly builds

# How Amplo Global, with the Flagship Product, achieves the same results. Faster and less costly: (Illustrative Supply Chain)

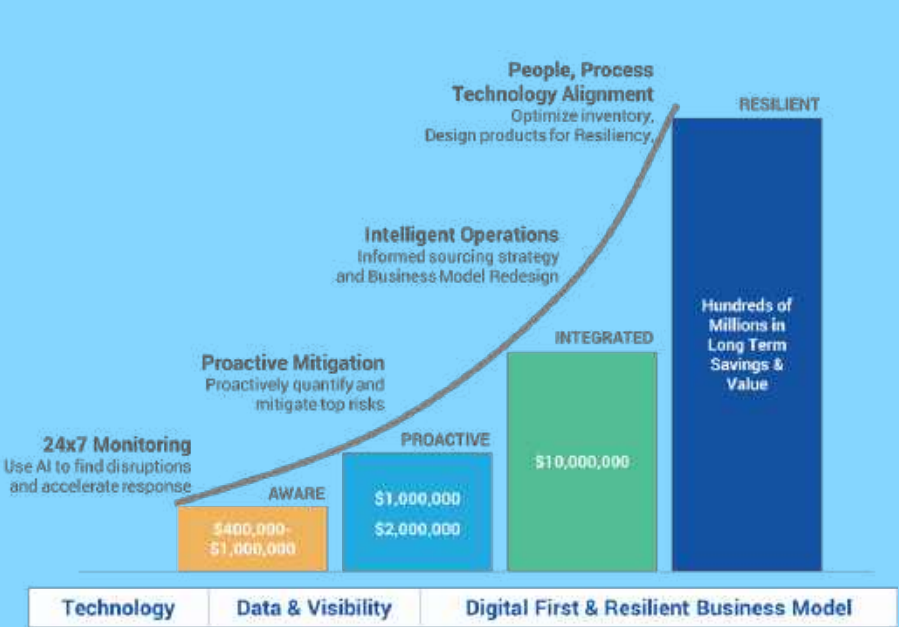
Faster and Cheaper



Better

# Amplio Global's product led approach is better and more suited to the upcoming AI led strategy era: Managing and mitigating risk is a direct outcome of enabling AmplioFly4.0™

## Rapid recovery of Supply Chains through AI enabled risk management strategy



- ~20%** Cost takeout in 3-6 months
- 24x7** Monitoring all Covid-19 related news and impact to your suppliers
- 50M+** News items monitored globally – covering all events and threats
- ~30%** Improvement in Lead Times
- AI** Faster Supply Chain Risk Assessment through AI based platform
- 4** All suppliers up to Tier 4 monitored and risks assessed

# AmploFly4.0™

We help an organization drive its journey through the 5 critical steps of IP rich AmploFly4.0™ with Design and AI led strategy to effectively formulate its roadmap to 4.0 efficiencies.



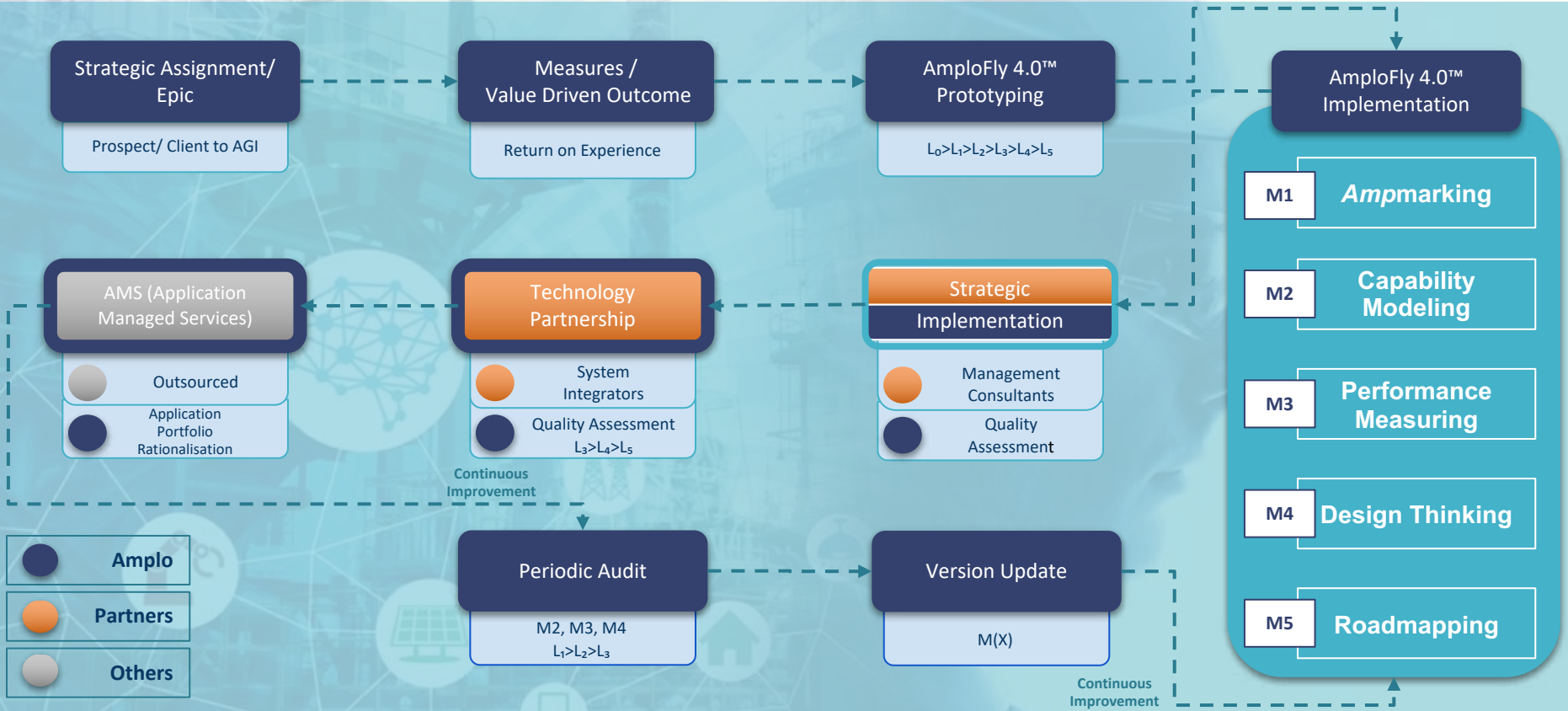
# Amplio Global's Outside in Data, Organization Data and Empathy Data leads to capability twinning before, during and after any program run



The cloud-based, self-directed data and design-led platform enables you to...

- self-direct your strategy in a quantifiable manner
- improve interconnectivity
- achieve greater information transparency
- reimagine your supply chain
- refine your customer relationships
- recharge your company culture

# Enabling continuous learning with AmploFly4.0™ ecosystem.





# Outcome Matrix of the 90 Day Restructuring Program – Before and After Adoption of Platform Led Service Design



	SUPPLY CHAIN STRATEGY		MANUFACTURING STRATEGY		EXPERIENCE STRATEGY		DATA STRATEGY		INDUSTRY-WISE
	BEFORE	AFTER	BEFORE	AFTER	BEFORE	AFTER	BEFORE	AFTER	WEIGHTAGE
PEOPLE	93%	97%	88%	91%	66%	77%	50%	75%	Industrial, Life Sciences, Distribution
PROCESS	70%	90%	85%	90%	65%	80%	50%	80%	Fintech, Services
PLATFORM	67%	85%	55%	70%	50%	80%	50%	90%	Healthcare, Hi-tech, Auto
MACHINES	N/A	N/A	60%	85%	20%	65%	60%	90%	Heavy Equipment

**ENTERPRISE  
CUSTOMERS**  
Offering



**Industrial**



**Health  
Sciences**



**Energy**



**Distribution**



**Fintech**



**Nonprofit**

**Supply Chain  
Management**



**Design Thinking  
Strategy & Execution**



**Sustainability  
Modeling**



**IT Strategy**



**Data Strategy**



**CRM (Partners, Channels,  
Distribution)**



# Why Amplo?

## Experience

25+ man years of global strategy in manufacturing & supply chain solution delivery



## Benchmark Led Approach

Provides benchmark for 4.0 with market data



## Product Led Approach

ML led business models to scale with value stream mapping on a cloud platform



## Design Thinking Led Approach

One team for change adoption, roadmap, platform, infrastructure, security services



## Delivery Success

Multiple strategic client empowerment of global 4.0 rollout experience



## Risk Management

Team with unique perspective of risk models to run business



# Thank you.